TRADING CORPORATION OF PAKISTAN (PRIVATE) LIMITED, KARACHI
(TRADE & RESEARCH DIVISION)

No.TCP/T&R/Rice/Bangladesh/24-1/2024
Dated: December 26, 2024

Subject: **MINUTES OF THE PRE-BID MEETING HELD ON THURSDAY, THE DECEMBER 26, 2024, AT 1100 HOURS IN THE ROOM OF EXECUTIVE DIRECTOR (OPERATIONS) IN RESPECT OF TENDER NO.TCP/T&R/RICE/ BANGLADESH/24-1/2024 DATED DECEMBER 20, 2024 PUBLISHED ON DECEMBER 21, 2024 FOR PROCUREMENT OF 50,000 MT LONG GRAIN WHITE RICE (IRRI-6) AND 50,000 MT NON-BASMATI PARBOILED RICE**

As per schedule, a pre-bid meeting with the representatives of the interested bidders was held on Thursday, the December 26, 2024 at 1100 hours in TCP's Board Room in respect of Tender No.TCP/T&R/Rice/Bangladesh/24-1/2024 dated December 20, 2024 for procurement of 50,000 MT Long Grain White Rice (IRRI-6) and 50,000 MT Non-Basmati parboiled Rice.

2. The Attendance Sheet of representatives of potential bidders is enclosed at **Annexure-A**, whereas, Attendance Sheet of TCP Officers who attended the meeting is at **Annexure-B**.

3. The Executive Director (Operations) welcomed and informed the participants about the major features of the tender. Thereafter, following issues were raised by the representatives of potential bidders:

i) Under Clause-17(iv), the three days' deadline for offering cargo and packaging material for inspection is not possible. Hence, the same may be reviewed.

ii) Under Clause-15 of the tender terms and conditions, the deadline of 18 days may be reviewed, as due to meager availability of vessels and delays in berthing windows due to current heavy vessel line up at KPT/PQ, it is impossible get the B/L issued in 18 days (which include ready the cargo for inspection, transportation and completion of loading). **Proposed for minimum 30 days time for Long Grain White Rice (IRRI-6).**

Whereas, for Non-Basmati Parboiled Rice the potential bidders apprised that the stocks are not readily available in the market as this variety is a make to order variety and also there is very less mills who have the capacity to process parboiled rice. **Thus, proposed for 45 to 60 days deadline for issuance of B/L.**

Otherwise, they further advised that TCP may only procure on delivery at port basis and manage stevedoring / shipping at its own.

iii) Under Clause-1(iv), Minimum bid quantity of 25,000 MT may be decreased to 8,000 MT to 10,000 MT, as it will limit the competition and shall sideline the smaller parties.

iv) It may be clearly mentioned in the tender terms and conditions under Post-Landing Survey Clause-21 that it is only for CIF Liner Out based Shipments. Further, they also pointed out that the quality must be final at load port as per international trade practice.

v) Under Clause-20(a)(ii), Minimum Loading rate of 3,500 MT may be decreased to 1,500 MT To 2,000 MT due to limited capacity at ports, particularly Karachi Port.

vi) Potential Bidders highlighted that under Clause-2 there are differences in parameters of the specifications of Rice which may be reviewed and clarified.

vii) Under Clause-19(ix), only one place of fumigation may be finalized as the terms require fumigation to be carried out both at the warehouse and on the vessel.

viii) Under Clause-10, the requirement of 5 years direct experience as exporter may be reviewed and posed to be reduced to 3 years at max. and also the requirement of such certificate / verification by REAP may also be reviewed.

ix) Under Clause-24, the payment may be through L/C and in Dollar Terms. Further, bid may also be called on Dollar Terms for Both option i.e. FOB and CIF Liner Out. Alternatively

DECISION

4. After detailed deliberation and discussions with the participants, following clarifications are being issued:

i) Under Clause-15, the words "Eighteen (18) Calendar Days" stand replaced with the words "Thirty (30) Calendar Days".

ii) Under Clause-24, it is added that the payments shall be made through transferable L/Cs to the suppliers for both FOB and CIF Liner Out based shipments.

5. All other terms and conditions of the tender document shall remain the same.

(SHEERAZ ALI SHAHZAD)
General Manager (T&R)

TRADING CORPORATION OF PAKISTAN (PVT) LIMITED

(TRADE & RESEARCH DIVISION)

ATTENDANCE SHEET OF THE POTENTIAL BIDDERS PARTICIPATED IN THE PRE-BID MEETING HELD ON DECEMBER 26, 2024 AT 1100 HOURS IN RESPECT OF TENDER FOR PROCUREMENT OF 50,000 MT LONG GRAIN WHITE RICE (IRRI-6) AND 50,000 MT NON-BASMATI PARBOILED RICE

SR.#	NAME OF THE REPRESENTATIVE	NAME OF THE BIDDING ENTITY	TELEPHONE & CELL NO.	SIGNATURE
1.	Anil Kumar	Jatlee Commodities Pvt Ltd Anil@Jatleecorp.com	0331-2298889	
2	Imtiaz Ali	Noor Rice Mills rice@noorrice.com	0301-8202366	
3.	HAROON AYUB	MARVEL AGRO COMMODITIES marvelagrocomm@gmail.com	0332-7803449	
4.	M. Khalid Ur Rahman	Conwill Pakistan Pvt. Ltd. traffic@conwill.com.pk	0321-2929835	
5	Shahid	Noble Traders traders@noble.com.pk	0334-2659925	
6.	SAJID.	& BULK MANAGEMENT PAKISTAN (PVT) LTD. Sajid@BMP.com.pk.	0333-9245324	26/12

TRADING CORPORATION OF PAKISTAN (PVT) LIMITED

(PRE-BID MEETING)

ATTENDANCE SHEET

Subject: PRE-BID MEETING FOR TENDER NO.TCP/T&R/RICE/BANGLADESH/24-1/2024 FOR PROCUREMENT OF 50,000 MT LONG GRAIN WHITE RICE (IRRI-6) AND 50,000 MT NON-BASMATI PARBOILED RICE OPEND HELD ON DECEMBER 26, 2024 AT 1100 HOURS

SR.	NAME OF OFFICERS	DESIGNATION	SIGNATURE
1	Engr. Riyaz A. Memon	Executive Director (Operations)	
2	Mr. Sheeraz Ali Shahzad	General Manager (T&R)	
3	Mr. Muhammad Ali	General Manager (F&A)	
4	Mir Muhammad Raza	Deputy General Manager (T&R)	
5	Syed Danish Haider Zaidi	Deputy Manager (T&R)	