TRADING CORPORATION OF PAKISTAN (PRIVATE) LIMITED, KARACHI
(TRADE & RESEARCH DIVISION)

No.TCP/T&R/Rice/Bangladesh/24-2/2024
Dated: January 03, 2025

Subject: **MINUTES OF THE PRE-BID MEETING HELD ON FRIDAY, THE JANUARY 03, 2025, AT 1100 HOURS IN THE BOARD ROOM OF TCP PRINCIPAL OFFICE, KARACHI IN RESPECT OF TENDER NO.TCP/T&R/RICE/ BANGLADESH/24-2/2024 DATED DECEMBER 31, 2024 PUBLISHED ON JANUARY 01, 2025 FOR PROCUREMENT OF 50,000 MT LONG GRAIN WHITE RICE (IRRI-6) AND 50,000 MT NON-BASMATI PARBOILED RICE**

As per schedule, a pre-bid meeting with the representatives of the interested bidders was held on Friday, the January 03, 2025 at 1100 hours in TCP's Board Room in respect of Tender No.TCP/T&R/Rice/Bangladesh/24-2/2024 dated December 31, 2024 for procurement of 50,000 MT Long Grain White Rice (IRRI-6) and 50,000 MT Non-Basmati parboiled Rice.

2. The Attendance Sheet of representatives of potential bidders is enclosed at **Annexure-A**, whereas, Attendance Sheet of TCP Officers who attended the meeting is at **Annexure-B**.

3. The General Manager (T&R) welcomed and informed the participants about the major features of the tender. Thereafter, following issues were raised by the representatives of potential bidders:

i) As per Bid form at Annexure-IA and IB of the tender document, either we can opt for offering a single rate or all four rates are mandatory to be quoted. It was clarified that it is on the option of the bidder(s) to quote a single rte or all four rates but preferable if bidder(s) quotes for CIF Liner Out rates than FOB rates may also please be quoted.

ii) Due to lesser availability and local capacity for Parboiled Rice, either minimum bid quantity against Non-Basmati Parboiled Rice be decreased or otherwise delivery deadline may be extended upto 60 days. It was apprised that the matter would be decided at the level of Management and decision, if any, shall be informed accordingly.

iii) 30 days deadline for delivery of White Rice (IRRI-6) and the minimum loading rate of 3,500 MT per day may also be reviewed as there are large lineups (waiting of 10 to 12 days for each vessel) at ports in Karachi for berthing, besides there

shall be no movement of truck in day time and also the DPP clearance always take more time. They apprehended that due to above they could face huge penalties both from TCP and Charterer's side

iv) It was clarified that there is no more than 4 to 5 days of delay in berthing and also TCP would help in getting berthing, as such it is very much likely that such situation shall not occur.

v) With regard to changes in specifications in some of the parameters, it was clarified that the specifications specifically mentioning the words on $3/4^{th}$ basis are only for the broken rice quantity allowed under original specification parameters, hence two separate specs must not be mixed with each other.

vi) Upon inquiry, TCP clarified that the payments shall be made through transferable L/C established on the basis of main L/C between the consignee and TCP.

vii) Upon further inquiry by potential bidders, TCP clarified that the price(s) must be quoted inclusive of all taxes as there shall be no exemption available for any taxes at all.

viii) Potential bidders asked about the discharge rate at destination port in case OF CIF Liner Out shipments as they have to settle it with vessel owners within the Charter Party(s). It was clarified that the discharge completion shall be ensured as soon as possible.

(SHEERAZ ALI SHAHZAD)
General Manager (T&R)